

Question and Answers

Bid 2016-35 "Vivitrol"

Question

1. **Section 2.0 Price Schedule Form & Specifications** on page 2 of the ITB indicates that the County is requesting vendors' bids to be in the format of a percentage above cost. However, the table on that page appears to request a firm manufacturer's price, which will then be increased by the bidder's percentage markup.

Webb County is asking that you provide the manufacture price at the present time (although date of manufacture price is not requested, it is a good thing if you can provide it); the increased (percent above cost) is used by the bidder to give us the markup price or the price to Webb County. The total cost will be the unit cost times the estimated cost.

2. Regarding the manufacturer's price to be submitted in the table in Section 2.0 of the ITB—what date should that pricing reflect?

You may select a current date available to you; example June 10, 2015.

3. Does the County intend for the manufacturer's price to remain firm and fixed? Or, will the County use the manufacturer's price in that table solely to determine a winning bidder?

The manufactures price will be used to determine the total price; however, percent above manufacture price is most important. The percent above the manufactures price will be constant throughout the contact term. The manufactures price could increase or decrease

4. Do you permit the manufacturer's price to change (and for the winning bidder to use the manufacturer's price at the time of dispensing) but require the percentage markup to remain firm and fixed (independent of the manufacturer's price)?

Manufactures price is not constant. We understand this can change. The percentage markup is expected to remain firm and fixed (independent of the manufacture's price).